

Focus On Business provide services and business solutions across a diverse range of organizations on a global scale.

Our clients are successful in realizing their business benefits through our analysis of their business processes and providing solutions that cater to their specific business needs.

Our mission

As a dynamic organization, we continue to expand our clients capabilities, knowledge and services, which continue to enrich our relationship with customers and partners.

We dedicate ourselves and our expertise towards making the heart of our client's business an efficient and well-oiled mechanism that drives their business in the direction and at the speed they want.

We believe in solutions for unique business needs, not generic products. We are specialists in our field with our core competency in Business Process Management and Customer Relationship Management for corporate departmental implementations.



Our values

We make our client's business needs and goals our priority. By having their best interests in mind, ensuring they are our customer for life, and empowering our customers, enables us to provide consultancy services with the best-fitting business solution designed to meet their requirements.

These values have continued to transpire into successful implementations that exceed our client's expectations, long-term customer relationships and business partnerships.



Our promise

Empower your organization today with systems that ease workflow, increase efficiency and help you provide better services to your customers.

Improvements to your business internally create a motivated workforce, higher customer satisfaction and increased potential for business growth. As your partner in business, we promise in bringing you one step closer to achieving that vision.

"Maintaining a competitive edge is key to the success of your business. Our solutions are focused on ensuring you stay that one step ahead."

Sean Hywood
Group Managing Director

Our Asia-Pacific headquarters is based in Kuala Lumpur, Malaysia, covering the Asia Pacific region as well as Europe, Middle East and Africa.

Our client base comprises of established multinational companies as well as Small to Medium-Sized Enterprises in various fields of business, ranging from Banking and Insurance, Manufacturing, Retail, Distribution, Agriculture, Government and Educational institutions. The strength of our solutions has ensured their continued success.

Office Locations

Malaysia

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Our commitment to service and quality

At Focus On Business we are committed towards providing end to end solutions to our clients - from business management consultancy to project management and project implementation to full post-implementation support. We believe in life-long business relationships with our clients, and the professionalism and quality of our services from start to finish reflect our commitment towards upholding these standards.

Choosing a business application that is right for your business can be a lengthy and tedious process, which can drain precious time from your managerial executives and discourage the team. Time is money. It is an irrefutable equation and bearing that in mind, we make your journey of implementing a business tool quick, straightforward and satisfying.

Business planning

Understanding your unique business needs is the first step in providing a successful solution for your organization. We recognize that organizations work differently from one another; therefore not one business solution will be able to fit all business environments.



Consultancy

Our consultants are fully certified and masters at their products, providing essential technical advice and working hand in hand with our clients throughout system analysis, design, implementation and support ensuring that deliverables meet your expectations.

Project management

Having the capability to coordinate resources, timelines and people, mitigate risks and manage issues in any type of project will determine the success of that project. We make certain that our project managers are the key persons you can liaise with throughout a particular project, giving you peace of mind.

Professional training

We ensure that with our professional training courses, tailored to the needs of the audience impart knowledge and skills to your users to not only fully utilize the system but also to add customizations to the system, making it entirely your own.



Post-implementation support

With your investment, you can be assured that you will have total ownership of the system once we empower your user organization with the necessary skill sets through professional training. With this, the level of support needed falls entirely into your hands. You dictate how much support you need or do not need.